

# Local Market Update – October 2011

A RESEARCH TOOL PROVIDED BY THE COLUMBUS BOARD OF REALTORS®  
BASED ON RESIDENTIAL LISTING DATA ONLY



THE COLUMBUS  
BOARD OF REALTORS®  
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## Pickerington Local School District

### October

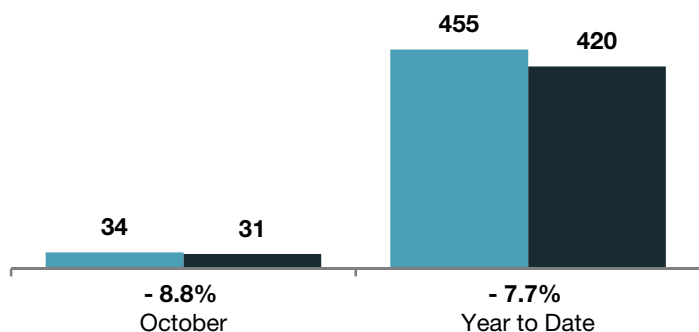
### Year to Date

	2010	2011	+ / -	2010	2011	+ / -
Closed Sales	34	31	- 8.8%	455	420	- 7.7%
In Contracts	37	43	+ 16.2%	470	446	- 5.1%
Average Sales Price*	\$197,788	<b>\$171,396</b>	- 13.3%	\$180,042	<b>\$176,087</b>	- 2.2%
Median Sales Price*	\$168,000	<b>\$156,000</b>	- 7.1%	\$163,000	<b>\$154,000</b>	- 5.5%
Average Price per Square Foot*	\$88.97	<b>\$79.46</b>	- 10.7%	\$83.91	<b>\$78.95</b>	- 5.9%
Percent of Original List Price Received*	92.4%	<b>91.5%</b>	- 1.1%	93.2%	<b>91.4%</b>	- 1.9%
Percent of Last List Price Received*	97.8%	<b>96.9%</b>	- 1.0%	97.0%	<b>96.5%</b>	- 0.6%
Days on Market Until Sale	102	<b>79</b>	- 22.7%	92	<b>98</b>	+ 6.4%
New Listings	50	<b>64</b>	+ 28.0%	908	<b>789</b>	- 13.1%
Median List Price of New Listings	\$172,900	<b>\$174,900</b>	+ 1.2%	\$172,590	<b>\$174,990</b>	+ 1.4%
Median List Price at Time of Sale	\$174,350	<b>\$158,000</b>	- 9.4%	\$167,900	<b>\$159,900</b>	- 4.8%
Inventory of Homes for Sale	407	<b>340</b>	- 16.5%	--	--	--
Months Supply of Inventory	8.6	<b>7.9</b>	- 7.9%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

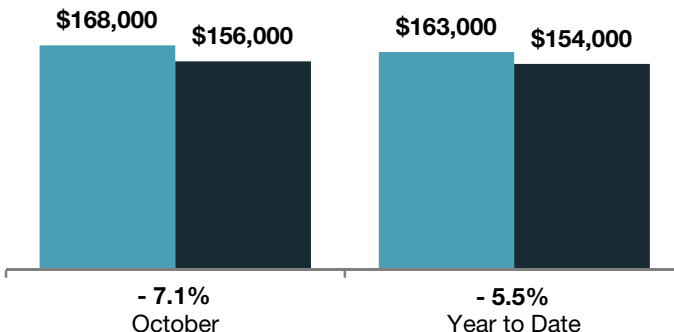
### Closed Sales

■ 2010 ■ 2011



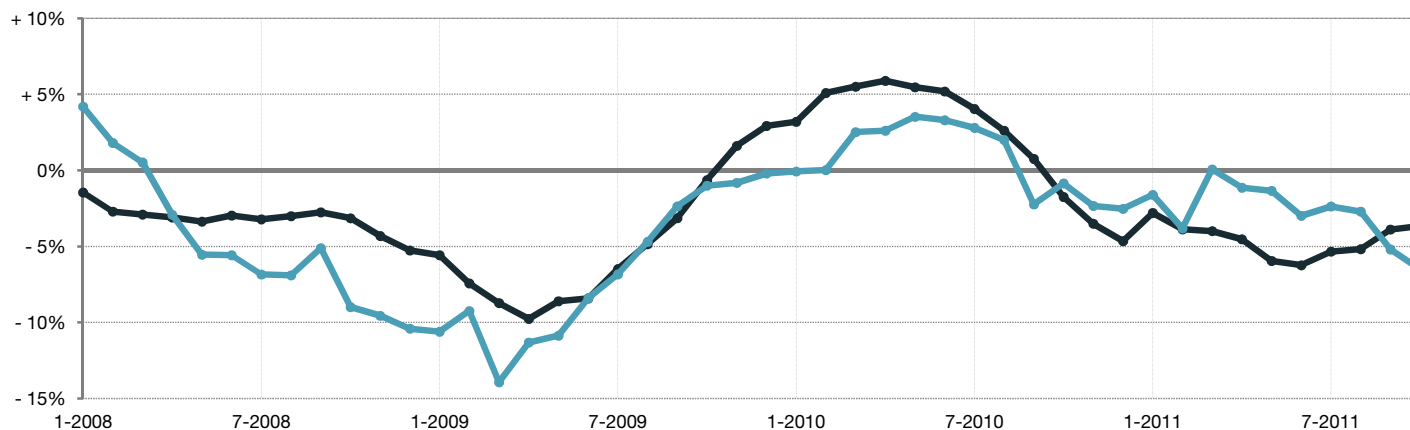
### Median Sales Price

■ 2010 ■ 2011



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS —●—  
Pickerington Local School District —●—



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data comes from the Columbus Board of REALTORS® Multiple Listing Service (MLS). | Powered by 10K Research and Marketing. | Page 1 of 2

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